

Sound Capital Adds to Its Team

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Sound Capital, a Zurich-based wealth manager, has hired two senior bankers from UBS and Julius Baer, according to information obtained by finews.com. The company has also named a head of portfolio management.

As the team of relationship managers of [Sound Capital](#) has grown in recent months, so has demand for portfolio-management services. Now, the company, which has its offices in the financial heart of Zurich, added a head of portfolio management. **Christian Luchsinger** is joining the company and will take responsibility for the investment offering.

Luchsinger is a CFA chart holder, has more than 15 years of experience in banking, with a focus on external wealth managers and investor advisory. His most recent employer was Falcon Private Bank.

Ideal Structures



Markus Sola (pictured above) also joined Sound Capital. He joins from UBS, where he worked

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as a senior adviser in active portfolio advisory. He is looking forward to advising clients free of any conflicts of interest, because Sound Capital doesn't sell any own products, he told *finews.com*.

Before his job at UBS, Sola had been in charge of securities and exchange trading at Thurgauer Kantonalbank and built an advisory desk for private clients who traded independently.

Entrepreneurial Spirit



Peter Silberschmidt (*pictured above*) is the third of the new additions to Sound Capital's team. He was managing director and chief investment officer at Julius Baer Nomura Wealth Management. He was one of the founders of the business, which was called TFM Asset Management, and had led the company for 12 years before it was sold to Julius Baer.

«As an independent entrepreneur in the context of the partnership model, I'm on an equal footing with my clients,» he told *finews.com*.

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A Growing Brand in Wealth Management

Sound Capital has 42 members of staff, 19 of which are partners. It boasts 4.5 billion Swiss francs (\$4.63 billion) in assets under management, which makes it one of Switzerland's largest independent wealth managers.